DAHL
CASE STUDY

COMPANY OVERVIEW

This national manufacturing company is a powerhouse of innovation, offering custom power distribution and electrical solutions. Backed by a private equity firm, this company is on a fast-paced journey of growth, serving a diverse clientele across multiple locations nationwide. Dahl Consulting (DAHL) partnered with this company to provide them with a customized contingent workforce management solution using our vendor management system (VMS) technology platform, APRU.

HIRING CHALLENGES

As the company began its growth trajectory, it faced the challenge of keeping up with increased demand to hire talent quickly in order to meet production goals. The company was working with multiple manufacturing staffing firms across various states, further complicating this issue. Despite having strong staffing partnerships in place, they were being buried with communications from multiple staffing vendors. The company was receiving large influxes of resumes that included improperly vetted candidates, ineligible for hire. In addition to this issue, they were looking to objectively evaluate their staffing partnerships using data to identify their top staffing partners but did not have access to the hiring analytics needed to be able to make informed, strategic decisions.

Featured Solutions

Vendor Management Solution
Advanced Platform | Resources Unlimited (APRU) our VMS technology solution that provides total talent management to contingent workforce programs

Additional Solutions

On-site Workforce Management
Our team's assistance with all aspects of staffing, including recruitment and on/offboarding, as well as payroll and benefits administration for your contingent workforce at your facility

Contract or Contract-to-hire Staffing
We provide temporary or short-term employees with the skills and experience you need to bring key projects to successful completion

Direct Hire Recruiting
Direct placement for a range of accounting and finance, business professional, information technology, and customer service positions

Payrolling/EOR
We become the Employer of Record (EOR), transferring administrative responsibilities and employment-related liabilities of your contingent workforce to us

WORKFORCE SOLUTIONS

DAHL partnered with this company's leadership team to implement our VMS tool, APRU. APRU is a unique VMS technology platform that offers the benefits and robustness of data achieved using a Vendor Management System without slowing down the hiring process like a Managed Services Provider (MSP) normally would. The APRU technology platform improved access to talent and expedited their hiring process. This company could now effortlessly manage candidate submissions, contractor onboarding, and staffing agency performance—all from a single, user-friendly interface.

Because of this unique staffing vendor management solution, the company was equipped with the data and hiring analytics they desired while maintaining the agility that comes from working directly with a staffing firm. This VMS implementation allowed them to quickly hire the people they needed to meet their production goals while still allowing for the flexibility required to be competitive in a fast-paced manufacturing environment.

KEY RESULTS

DAHL's contingent workforce technology enabled this company to swiftly fill over 30 open manufacturing roles, allowing it to scale operations with confidence and efficiency. Furthermore, enhanced vendor transparency and control over staffing agency performance have equipped the company's leadership with the insights needed to make data-driven decisions, providing the opportunity for elevated hire quality and reduced lead times. As this company continues to expand its national footprint in the competitive manufacturing sector, it does so with the support of DAHL's scalable workforce solutions.

"DAHL helped us fill 30 critical roles quickly, ensuring we met production goals without sacrificing quality. Their support has been crucial to scaling our operations effectively."
- Human Resources Leader